DO BETTER DENTISTRY USING THE INDUSTRY LEADER IN PERIODONTAL PROBING AND CHARTING, FLORIDA PROBE.

- **Standardize your team** with our “constant-force” (15 g) probe, the most accurate (0.2 mm precision) and consistent periodontal probe on the market. Our product was originally created to improve accuracy in periodontal research and continues to be the most widely used probing system in that field today.

- **Catch periodontal disease in its earliest stage**, often preventing early bone loss, surgery or serious complications from systemic disease (including death from cardiovascular disease or diabetes).

- **Assess periodontal risk** using our Risk Assessment Screening Tool. It calculates a patient’s risk of periodontal infection or reinfection based upon their specific risk factors, including smoking habits, age, oral hygiene, medications, etc. and assigns the patient a Low, Medium, or High Risk score.

- **Keep better records** using our visually stunning and intuitive periodontal chart. When combined with the patient diagnosis sheet, the duo becomes a legal record and informed consent to protect your practice and reduce legal exposure from the number one lawsuit in general dentistry, supervised neglect.

- **Print, email, or digitally store** our periodontal chart and other printouts for electronic insurance claims, referral doctors, and patient use.
CHART

INCREASE HYGIENE PRODUCTIVITY USING THE BEST PERIODONTAL CHARTING SOFTWARE ON THE PLANET.

- **Fly solo.** Since only one examiner is needed to use the System, it’s no longer necessary to pull staff away from their other important duties.

- **Don’t play the guessing game.** Our “talking” software simultaneously speaks, displays, and records the data so you don’t have to spend time trying to read, guess, or call out probe measurements and other exam data.

- **Customize your exam** to record all or some of the following: dentition, medical history, risk assessment, recession and hyperplasia, gingival attachment, pocket depth, bleeding, suppuration, furcation, plaque, mobility, MGJ, and diagnosis.

- **Automatically compare** the patient’s current exam data to their previous visits to clearly illustrate where treatment is needed.

- **Integrate** with over 40 practice management software programs.
Layer the patient education. Can you predict how each patient learns best? Not unless you are a mind reader! Instead, use all senses: touch, sight and sound to educate all types of patients. The Florida Probe System was designed to provide such layers of periodontal patient education through the use of our Talking Probe, Patient Education Movies, Patient Education Handout, Patient Diagnosis Sheets, and the Periodontal Chart Printout.

Play good cop, bad cop with the “voice call-outs” (talking probe) that occur during the exam, which allows the computer to become a non-biased messenger and the Clinician to be the healer/educator and to offer the good news that, “We understand this disease and know how to manage it.”

Create a co-diagnosis effect as the patient listens to the verbal warnings and other indicators of disease and also sees these indicators on-screen during the exam. Patients view a 1-4 minute Patient Education Movie, then go home with a copy of the information from this movie (the Patient Education Handout), their exam chart (the Periodontal Chart Printout) and a treatment plan (the Patient Diagnosis Sheet) to better understand their disease.
Create a sense of urgency for a disease that has few typical or motivating symptoms (pain, aesthetics). 80% of adults have some form of periodontal disease, yet only 3% seek treatment. Why? Because most patients know dentistry through the classic Toothache Model. However, perio is a life-threatening oral-systemic disease, not a toothache!

Create a remarkable periodontal exam and treatment experience. The Florida Probe System provides a unique and effective exam experience which cannot be replicated through other methods. In addition to our multi-lingual “talking” probe, the exam process also includes educational movies and handouts for the patient. These elements combine to create an interactive, high-tech experience which not only educates the patient, but also prompts them to feel a sense of urgency about obtaining treatment in the early stages of their disease.

Meet your bottom line. Active Florida Probe offices routinely increase hygiene and perio production by $10,000 per month. One more quadrant of scaling and root planing acceptance per day at $250/Quadrant, working a 4-day week, adds $50,000 per year in production. This is only the beginning: 3-month re-care, adjunctive therapies and diagnostic fees add to this hygiene-driven increase.
HOW IT WORKS
CONSTANT-FORCE, AUTOMATED PROBING WITH THE DOLPHIN DISPOSABLE & FP HANDPIECES

The Florida Probe Handpiece and new Dolphin Disposable are not ordinary periodontal probes. In fact, you can measure periodontal pockets more accurately and as fast as a two-person team with these constant-force, automated probes. Instead of having to try and read the 1 mm bands on a manual probe and estimate pocket depth, just bring the gold sleeve of the FP Handpiece or the neon yellow sleeve of the Dolphin Disposable down to the gingival margin, tap the Footswitch, and your numerical data is recorded, with no guessing and no assistant needed to write down numbers.

1. Using the same angulation and position as you would with a manual probe, place the tip of the Dolphin Disposable between the teeth and gums. Angle the tip down so that it slides down the tooth at the root angle.

2. As the tip reaches the bottom of the sulcus, the constant force of the Dolphin Disposable engages and supplies 15 grams of constant pressure while the yellow sleeve slides down the length of the tip. The clinician must then properly position the yellow sleeve at the top of the gingival margin.

3. When you’re ready, tap the FP Footswitch to simultaneously record, display and call out the measurement. Other indicators of disease can also be recorded. For example, the left side pedal marks bleeding and the right side pedal marks suppuration.
How Did We Make the World’s Most Accurate and Consistent Periodontal Probe Even Better?

- Single-use & disposable - always new, perfect and ready to go
- Improved ergonomic handle - less weight, better grip
- Optional method to lock tip by placing finger here – great tactile feedback
- Neon yellow sleeve – easier to see in both light and dark environments
- Flexible, friction-free sleeve for hard-to-reach interproximal sites
- Same great implant-grade titanium tip providing 15 gm constant force, 0.2 mm precision
Chart periodontal pocket depths effortlessly using your manual periodontal probe and speaking into the mic of your wireless headset. Chart bleeding, recession, and suppuration on the fly. Allow your patients to hear the “human” voice of the software repeat the numbers back to you to create a co-diagnosis effect. Present your patient with a graphically stunning and easy-to-understand printed perio chart at the end of the exam.

“2, 1, 4, Bleeding”
While using your own manual periodontal probe, enter pocket depths using the GoProbe Wireless Keypad or hand it over to your patient to engage them in the exam. Allow your patients to hear the “human” voice of the software repeat the numbers back to create a co-diagnosis effect. Present your patient with a graphically stunning and easy-to-understand printed perio chart at the end of the exam.
"I have used the Florida Probe in my practice for almost ten years. It is invaluable not only as a timesaver, but as a tool to make patients see the need for treatment. This is a no-brainer." Joseph P. Trovato, D.M.D., F.A.G.D.

"For me, as a periodontal therapist, the Florida Probe provided a complete emancipation. It helped the patient take ownership of their periodontal condition, which enhanced case acceptance. It alleviated stress because I was not waiting on an additional person to assist me with data gathering and documenting. At the end of a clinical day, my energy levels were greater because I was not trying to convince people of needed treatment! They were taking control and action over their own health, and I was able to provide the needed care, which is very rewarding!" Shelly Short, RDH, M.S.

"The Florida Probe has been one of the best technological investments we have ever made. The consistent accuracy of this instrument has made it invaluable to our practice. The patient can understand the periodontal findings because of the color printout given to them. Treatment acceptance has been greatly enhanced because of the Florida Probe." Tom M. McDougal, D.D.S.

"My greatest challenge as a dental hygienist is helping patients understand they have a disease that not only can lead to tooth loss, but also negatively effects their overall health. The Florida Probe makes this task so much easier for me by educating the patient every step of the way with easily understood voice call-outs of pocket depth and bleeding sites, detailed visual graphics, printable patient education material and videos. My patients are healthier because they finally “get it” and accept treatment. The Florida Probe has given our hygiene department the greatest ROI not just in terms of dollars by increasing case acceptance, but also by improving our patients’ health. That’s what it’s really all about!" Debbie Chadderdon, RDH

"Florida Probe is the indispensable tool for discovering and monitoring periodontal health and disease. It is the graphic, user-friendly road map that charts direction and assists dental health professionals in providing periodontal therapy." Sam Low, D.D.S., M.S., M.Ed.

"One of the most significant problems in the case management of periodontal disease is the failure of clinicians to monitor clinical outcomes and identify patients whose periodontal status is deteriorating. Florida Probe’s most recent upgrade has incorporated the ability to track changes in pocket depth, clinical attachment, bleeding on probing, and other diagnostic parameters. As a result, clinicians now have at hand a calibrated, systematic way to monitor periodontal stability. This is one of the greatest technological advancements and evidence-based approaches to the case management of periodontal disease to come along in years." Casey Hein, RDH, MBA
“In my opinion, the Florida Probe is one of the best examples of a whole new category of digital diagnostic instruments. The Florida Probe is faster and more accurate than conventional probing and the patients find it fascinating. It also has one feature which really makes it stand out from a lot of new high-tech devices I have tried - it works!” Larry Emmott, D.D.S.

“I have been using the Florida Probe for almost 8 years. Compared with other dental software perio charts it is the “gold standard.” No other charting graphics program has ever made it so easy for me to educate patients about their periodontal health. All of my patients are impressed with the “talking computer” that gives them personalized information about their own mouths. If the patient needs periodontal therapy, treatment acceptance has been upwards of 95%. I also love the way Florida Probe continues to improve their software, making the graphics and data analysis unbeatable.” Val Walser, RDH

“I have used the Florida Probe for over seven years and it enables me to help my patients track their progress through therapy in the same reproducible manner that many research projects utilize.” Stanley S. Levsky, D.D.S., M.S.

“I am a traveling hygienist. I have the Florida Probe system that I take with me to my offices. I cannot count on having assistance with charting periodontal information. With the FP I feel comfortable with being able to record, save, and print as many copies as needed for the insurance company, the office, and for the patient with a tap of my foot. Patients can hear the probings as the hygienist measures. This is a great educational program. There are short education clips that can be played while you develop films. These are a few of the easy-to-learn program benefits.” Joyce Spieler, CDA, RDH

“The Florida Probe was a blessing for our patients and for our practice. It is a very reliable probe, technically. Generally, the periodontal patient does not listen to his dentist, but he listens to the voice of Florida Probe and watches the clear graphics showing pocket depth, bleeding, plaque, etc. After a Florida Probe session, patients will come back with dramatically improved oral hygiene, because they finally understand the dynamics of plaque and inflammation and they ask for treatment. Our proportion of non-surgical perio revenue jumped 100% since 1999, when we implemented Florida Probe. The real value for the patient is that because he understands his problem earlier and better, he acts (prevents bone loss) earlier.” Dr. Istvan Budai, D.D.S.

“I incorporated Florida Probe into my periodontal protocol approximately two years ago. Now I am able to probe and chart patients when they need it and I can do it all alone! Not only that, Florida Probe’s software is interactive and engaging. This helps me to keep patients interested in learning about periodontal disease. My professional life and the lives of my patients have been improved through the use of Florida Probe!” Angie Stone, RDH, B.S.

“We have been using the Florida Probe for over 5 years now and absolutely love it. Our patients understand that we use it for detail and accuracy, and it has helped educate them at the same time. They know when they hear a pocket depth that is unhealthy and they see it on the monitor. The on-screen is easy for them to relate to and easy to understand. My staff loves the Florida Probe because it has simplified our day and made the paperwork much easier. It eliminates inaccuracies and it gives us detailed information from which to compare. It has sped up our hygiene visits and been a tremendous addition for our hygienist.” Brooks Haney, D.D.S.
WHAT’S IN THE BOX

USE ONE OF OUR CONSTANT-FORCE, AUTOMATED PROBES & FOOTSWITCH TO INPUT THE EXAM DATA.

NEW!
Single-Use, Disposable Handpieces

Dolphin Disposable Handpieces

USB Interface

FP Footswitch

Optional Accessory:
3 Steam-Sterilizable FP Handpieces

*Laptop not included. 144 Handpieces come with the System.
CREATE YOUR OWN CUSTOMIZED EXAM DATA INPUT SYSTEM

WHAT'S IN THE BOX

USE YOUR OWN MANUAL PERIODONTAL PROBE & OUR WIRELESS HEADSET OR KEYPAD TO INPUT THE EXAM DATA.

NEW!
Ideal for Win7, Win8 & Vista Computers

VoiceWorks
Wireless Headset & Receiver

GoProbe
Wireless Keypad & Receiver

*Laptop not included. Ideal for Win7, Win8 & Vista Computers.

*Laptop not included. Ideal for XP Computers.
FAQs

How long does it usually take to learn how to use the Florida Probe or Dolphin System? We highly recommend a full day of on-site hands-on training (6-8 hours), then each new user should enter 10 additional test patients before expecting to become as fast as a standard two-person team.

How long does it usually take to learn how to use the VoiceWorks or GoProbe System? It normally takes 1 hour of live internet/web training per user to become familiar with the basic functions, then 10 additional test patients to become fast and efficient.

What do your various Systems add to our bottom line – what is the overall benefit to our practice? Offices with just one hygienist properly utilizing the FP, Dolphin, VoiceWorks or GoProbe Systems can increase hygiene revenue by $10,000 per month. See our ROI forms at www.floridaprobe.com to receive a much more detailed analysis.

How many Systems do I need per full-time hygienist? If the hygienists usually probe patients at the same time, you would need one System per hygienist. Call for more info on other options, such as Docking Stations. VoiceWorks or GoProbe Systems are portable via USB key. Note: software is installed at every workstation (no extra cost) to allow anyone to view or print from any workstation without the need for hardware.

Will the Florida Probe System bridge to my practice management software? YES, it bridges to all of the most popular practice management software. Ask about our new/free Dentrix G5 link which passes over missing teeth and dentition. Also ask about our simple bridges from EagleSoft, PracticeWorks, Softdent and others.

What are the minimum computer requirements? Windows XP (SP2 or 64-bit; 2GB RAM rec.), Vista (3GB RAM rec.), Windows 7 (4GB RAM rec.), or Windows 8 (4GB RAM rec.). Note: VoiceWorks will not run on XP. 1 USB port minimum with 2 USB ports recommended. Color printer and external speakers are highly recommended.

What parameters of periodontal disease can the FP32 software record? The FP32 Software can record the main parameters of periodontal disease, including pocket depth, bleeding, suppuration, recession, hyperplasia, furcation, plaque, mobility, missing teeth, changes in dentition, minimal/no attached gingiva, MGJ, risk factors, and medical alerts. You can choose to record as much or as little data as you wish, including the diagnosis.

How much time does it take to do an exam using the Florida Probe or Dolphin System? The same amount of time that it takes two people (one charting, one probing) to do an exam with a traditional probe. A comprehensive exam usually takes 14-18 minutes, but a re-care exam would take less time, typically 8-14 minutes. Exams that use the VoiceWorks system are usually faster (8-12 minutes).

Can your various Systems be moved between computers or operatories? Yes, since all of our Systems connect to computers via a USB port, the equipment can easily be moved to any other computer within your office or network that has the FP32 Software installed. Most FP or Dolphin users designate a certain operatory to be a full-time perio charting station so that moving equipment is not necessary. VoiceWorks and GoProbe users can easily unplug USB keys and move them to any other workstation where FP32 software has been installed.

What type of warranty do your Systems have? One year warranty on all parts and labor. One year of free technical support by phone. Free Software upgrades for one year after purchase. We also have Extended Warranty Plans (1 year, 3 year, or 5 year). Subscription plans include unlimited warranty for length of subscription.

Do you offer lunch and learns or free demos? Yes, we offer free demos via the web - just email us at info@floridaprobe.com and request a best day and time to see a demo. You can also call us directly at 877-357-7623 or 352-372-1142.
LEARN MORE ABOUT FLORIDA PROBE SO THAT YOU CAN PROBE, CHART, EDUCATE, AND MOTIVATE YOUR PATIENTS TO BETTER HEALTH!

NEXT STEPS

- **Schedule a Web Demo** with one of our Florida Probe Specialists today! Call **1-877-357-7623** or email **info@floridaprobe.com** to schedule a one-on-one or group demo today!

- **Visit FloridaProbe.com** to find out more about our products, watch our movies, or request more information.

- **Request a FREE Info Packet** by filling out our online form or calling toll-free **1-877-357-7623**. International customers, please call **352-372-1142**. We look forward to hearing from you!